

MINUTES
FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION
dba AXCESS ONTARIO
BOARD OF DIRECTORS MEETING
July 7, 2016

Members Present:

Don Culeton
John Dorak
Mary Krause
Doug Mossbrook
Bob Seem
John Sheppard
David Smith
Camille Sorensen
Mark Tolbert
Johnny Walker
Andrew (Drew) Wickham

Members Absent:

Michael Manikowski

Others Present:

Sean Barry, CEO
Helen Zamboni, Underberg & Kessler
Terry Phillips, The Bonadio Group

The July 7, 2016 meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axxcess Ontario, was called to order in the Ontario County Economic Development Conference Room, Mezzanine Level, County Municipal Building, 20 Ontario Street, Canandaigua, NY at 2:03 p.m. by Chairman Mark Tolbert.

APPROVAL OF THE MINUTES:

Mary Krause suggested several corrections to the minutes of the June 23, 2016 meeting and following their acceptance, a motion to approve the corrected minutes was made by Drew Wickham, and seconded by John Sheppard. Motion carried.

BOARD COMPOSITION:

Chairman Tolbert noted that Johnny Walker had agreed to withdraw his resignation from the board for now.

PROPERTY TAXES and EVALUATION OF RFPs:

At 2:05 p.m., a motion was offered by John Dorak, seconded by David Smith, to go into executive session for the discussion of the proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale of exchange of securities held by the Corporation as publicity would substantially affect the value thereof. Motion carried. At 4:31 p.m., a motion was offered by John Sheppard, seconded by John Dorak, to leave executive session. Motion carried.

A motion was made by John Sheppard, seconded by Drew Wickham, that a request for proposals be prepared and sent to not more than five consulting firms seeking proposals from them to assist the board in reviewing Axxess Ontario's strategic initiatives, with delegation to the Executive Committee to select the finalist from the responding firms. Motion carried.

The responses received to the RFPs are still under evaluation. The Finance Committee is charged with seeking clarifications from the proposers.

Counsel is charged with doing research into what is involved in forming a public benefit corporation and whether special franchises are a category of "real property" that may be the subject of a PILOT agreement within the scope of her retainer.

At 4:37 p.m., a motion was made by John Sheppard, seconded by John Dorak, to adjourn. The motion passed.

REMINDER: NEXT BOARD MEETING IS AUGUST 11 AT 3:30 P.M.

Distribution:

All Board Members, present and absent
Ontario County Board of Supervisors
Clerk's Office, Board of Supervisors
Mary Krause, County Administrator
Mary Gates, Deputy County Administrator
Gary L. Curtiss, County Attorney
Cathy Bentzoni, County Finance Officer
Michael Wojcik, Economic Development